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Work

April 2017 - Present University of Shizuoka (Shizuoka, Japan)
Assistant Professor, School of Management and Information
Assistant Professor, Graduate School of Management and Information of
Innovation

April 2014 - March 2017 Tenri University (Nara, Japan)
Assistant Professor, Faculty of Human Studies
Center for Liberal Arts Education and Research

April 2011- March 2014 Aoyama Gakuin University (Tokyo, Japan)
Assistant Professor, The School of International Politics, Economics and
Communication

April 2009- March 2011 Hitotsubashi University (Tokyo, Japan)
Assistant Professor, The Institute of Economic Research

April 2008- March 2009 Hitotsubashi University (Tokyo, Japan)
Junior Fellow, The Faculty of Economics

January 1997- March 1998 Secretary to Shokei Arai, House of Representatives member

April 1992 - December 1996 Takenaka Civil Engineering & Construction Co., Ltd.

Education

2008 Ph.D. in Economics, Hitotsubashi University (Tokyo, Japan)
2002 MS in Economics, Hitotsubashi University (Tokyo, Japan)
2000 BA in Economics, Gakushuin University (Tokyo, Japan)
1992 BA in Foreign Studies, Dokkyo University (Saitama, Japan)

Book

1. Katsuhito Uehara (2007) , *An Empirical Analysis of Promotional and Career Development System of White Collar Workers in a Large Japanese Company*, JAPAN PRODUCTIVITY CENTER Labor Information Center Booklet No.7, pp.1-109.

Refereed Journal Articles

1. Katsuhito Uehara (2003), "The Promotion Structure of White-Collars for Large Banks in Japan – An Empirical Analysis of Long Term Promotion Competition Using "Career Tree" Method (in Japanese)", *The Japanese Journal of Labour Studies*, Japan Institute for Labour Policy and Training, No.519 (October, 2003), pp.58-72.
2. Katsuhito Uehara (2007), "An Empirical Analysis of Promotional and Career Development System of White Collar Workers in a Large Japanese Company (in Japanese)", *The Japanese Journal of Labour Studies*, Japan Institute for Labour Policy and Training, No.561 (April, 2007), pp.86-101.
3. Tsuyoshi Tsuru, Hideo Owan and Katsuhito Uehara (2009), "Incentives and Gaming in a Nonlinear Compensation Scheme and the Influence of Ethnicity -Evidence from Transaction Data in North American Auto Dealerships (in Japanese)", *Economic Review* (Hitotsubashi University) , Vol.60, No.1, pp.75-93.
4. Katsuhito Uehara (2009) , "Early or Late Promotion/Screening?-Empirical Analysis of Career Ladders for Japanese White-Collar Workers Using Employees' List (in English)", *Japan Labor Review*, Japan Institute for Labour Policy and Training, Vol.6, No.3, pp.25-58.
5. Shingo Takahashi, Tsuyoshi Tsuru and Katsuhito Uehara (2011) , "Theory and Practice of Subjective Performance Evaluations – Evidence from Matched Personnel and Transaction Records and Employee Survey Data in a Large Japanese Auto Sales Company (in Japanese)", *Economic Review* (Hitotsubashi University) , Vol.62, No.4, pp.289-300.
6. Katsuhito Uehara (2012) , "An Empirical Analysis of the Effect of Merger on Employment, Salary and Promotion for City Banks in Japan (in Japanese)", *Economic Review* (Hitotsubashi University) , Vol.63, No.4, pp.289-304.
7. Hideo Owan, Tsuyoshi Tsuru and Katsuhito Uehara (2012), "Seller-Buyer Ethnic Matches: The Case of Car Transactions at Two North American Auto Dealerships", *Hitotsubashi Journal of Economics*, Vol.53, No.2, pp.217-236.
8. Katsuhito Uehara, Hideo Owan, Shingo Takahashi and Tsuyoshi Tsuru (2013) , "How to Get Good Managers – An Econometric Case Study of a Large Japanese Auto Dealership (in Japanese)", *Economic Review* (Hitotsubashi University) , Vol.64, No.3, pp.204-217.
9. Hideo Owan, Tsuyoshi Tsuru, Katsuhito Uehara (2016), "Incentives and Gaming in a Nonlinear Compensation Scheme: Evidence from North American Auto Dealership Transaction Data (in English)", *Evidence-based HRM: a global forum for empirical scholarship*, Vol.3, No.3, pp.222-243.